

Robert R. Garcia

robert.garcia@hcmp.com

direct: 206.470.7620

fax: 206.623.7789



Professional Overview

Robert partners with developers, investors, lenders, and nonprofit entities to capitalize on development opportunities throughout the Puget Sound region. Focusing on meeting his clients' business and legal needs, Robert skillfully advises clients through every step of commercial and residential projects. Robert provides clients with industry insight through his experience handling a wide range of projects, including but not limited to, acquisitions, dispositions, leasing, and financing of office, multifamily, agricultural, residential, mixed-use, and retail projects. He also counsels his clients through real estate-specific disputes to efficiently find solutions without costly litigation.

Healthcare Real Estate Transactions

Robert works with healthcare institutions on critical transactions that expand access to healthcare, including long-term leases for urgent care clinics and ground leases for large hospital campuses. Robert represents a regional healthcare network in all aspects of its leasing portfolio throughout the Pacific Northwest.

Affordable Housing Transactions

Robert helps developers and community-based organizations negotiate and close complex affordable housing and development deals. Robert provides comprehensive services for these unique real estate transactions, including borrower-side financing negotiations with government agencies and private-sector lenders.

Commitment to Client Service

Robert is passionate about client service, responding swiftly to his clients' pressing questions whenever they arise.

Representative Matters

Represented a regional healthcare network in connection with purchases, sales, and leasing, including the acquisition of a \$135,000,000 healthcare facility.

Represented local, national, and international developers in connection with purchases and sales of a wide variety of properties, including (but not limited to) mixed-use commercial, industrial, agricultural, vacant, and multi-family properties.

Represented a community land trust in connection with development, condominium and homeowner association documents, and unique issues related to compliance with federal lending requirements for community land trusts.

Represented developers in connection with condominium and townhouse development documents.

Represented real estate investment firms in connection with joint ventures, purchases, sales, and operational matters.

Education

- J.D., University of Florida Fredric G. Levin College of Law, cum laude, 2019
- B.A., Florida Gulf Coast University, Political Science, cum laude, 2016
- Member of the Florida Gulf Coast University Hall of Fame

Bar/Court Admissions

- Washington
- Florida

Personal

As a Florida native, I am continuously blown away by the beauty of the Pacific Northwest. On any given weekend, you can find me hiking the Cascades, enjoying the international cuisine of Seattle, or unsuccessfully attempting to lower my golf handicap.